Mission, Vision & Capability Statement

Our mission

Vincerix Technology Solutions brings mission-first discipline to digital transformation. We help government agencies, educational institutions and commercial organizations adopt AI, secure their enterprises and move to the cloud, and we make sure their people are ready to use what we deliver.

As a Service-Disabled Veteran-Owned Small Business, we bring the same commitment to the mission, integrity and accountability we learned in uniform to every engagement. We pair proven technology with structured change management, so modernization sticks and shows measurable results.

Veteran-led. Mission-driven. Transforming organizations through secure, human-centered technology adoption.

Our vision

To be the most trusted veteran-owned partner for secure, AI-enabled transformation, where every organization we serve can adopt new technology with confidence, and every person we serve is empowered by it.

We see a future where public servants, educators and business teams spend less time fighting their systems and more time on their mission. We aim to be the firm leaders call first when the stakes are high, the timeline is tight and the people side of change matters as much as the technology.

Secure innovation. Confident adoption. Mission accomplished.

Core values

Mission first	We measure success by our clients' outcomes, not our billable hours.
Integrity	We tell clients what they need to hear, deliver what we promise and own our results.
Security by design	Every solution is built to protect data, people and public trust from day one.
People before platforms	Technology only succeeds when people adopt it, so we invest in training, communication and change leadership.
Service	We serve our clients, our communities and our fellow veterans, including through hiring and mentorship.

Core capabilities

Artificial intelligence and data

- AI readiness, strategy and responsible-AI governance (NIST AI RMF aligned)
- Generative and agentic AI: copilots, document intelligence, knowledge search, workflow automation
- Data engineering, analytics and data platform modernization
- MLOps and secure deployment in cloud and on-premises environments

Technology adoption and change management

- Organizational change management (Prosci / ADKAR-based)
- Stakeholder analysis, communications planning and adoption campaigns
- Role-based training, digital literacy and AI upskilling
- Adoption metrics, user-experience research and sustainment planning

Cybersecurity

- Zero Trust architecture strategy and implementation
- RMF, FedRAMP, FISMA, CMMC and StateRAMP compliance support
- Security operations, vulnerability management and incident response readiness
- Identity, credential and access management (ICAM)
- AI security: model, data and prompt-layer protections

Cloud transformation

- Cloud readiness, strategy and migration (AWS, Microsoft Azure, Google Cloud)
- Cloud-native application modernization and DevSecOps
- FinOps and cloud cost optimization
- Hybrid and multi-cloud architecture, managed cloud services

Solutions and value-added resale

- Hardware, software and cloud licensing from leading OEMs
- Pre-sales engineering, proof-of-concept and deployment services
- Lifecycle, renewal and license management

Why Vincerix

Veteran-led accountability
Leadership with military operational experience who understand mission-critical delivery.

People-centered transformation
Change management is built into every engagement, not sold as an add-on.

Secure AI from the start
AI solutions designed to meet federal security and compliance requirements.

One partner, full lifecycle
Strategy, procurement, integration, training and sustainment under one contract.

Small-business agility
Fast, flexible teaming with direct access to senior leadership.

Set-aside advantage
SDVOSB status supports agency small-business goals through set-aside awards.

Markets we serve

Market	Typical clients	Example needs
Federal government	Civilian agencies, DoD, VA, DHS	Zero Trust, cloud migration, secure AI adoption
State and local government	State agencies, counties, municipalities	Modernizing citizen services, StateRAMP, workforce change
Education	Universities, community colleges, K-12 districts	AI policy and literacy, campus cloud, ransomware defense
Commercial	Defense industrial base, healthcare, financial services	CMMC readiness, AI enablement, cloud cost control

Company data

Legal name	Vincerix Technology Solutions, LLC
Business status	SDVOSB, Small Business
UEI	NHY6D6UNQDB3
CAGE code	26CF4
Primary NAICS	541512 Computer Systems Design Services
Additional NAICS	541511, 541513, 541519, 518210, 541611, 541618, 541690, 611420, 423430
Teaming	Open to prime and subcontract teaming, mentor-protégé and joint ventures
Accepts	Government Purchase Card, credit card, PO